

## ARE YOU THE ONE?

Our Omnichannel Territory Manager will be core in driving commercial expertise across retail stores and contact centres across our channel partners. You'll grow brand awareness and develop loyalty through building influential relationships with stores and channel partners to drive sell out of devices.

## WHAT YOU'LL BE UP TO



### PRODUCT KNOWLEDGE

Be an expert on Samsung Mobile (MX) products, staying up to date with the latest devices to cascade your knowledge across your territory

Promote your passion for the brand to engage and influence



### RELATIONSHIP MANAGEMENT

Build and develop strong, influential relationships with store management and team members to grow brand love within channels

Lead high-profile visits and VIP management within your territory

Manage Elites within retailers, providing training and support to achieve full potential



## COMMERCIAL EXPERTISE

Spot growth areas across your territory to generate sales opportunities, using data and insights to inform decision-making

Attend channel meetings and cascade commercial pages to retailers

Stay up to date on the industry, market, and competitors, using insight to stay agile and ahead of the curve



## CALL FILE COVERAGE

Efficiently managing a call-file to maximise on peak times and availability

Plan and organise your time to ensure your territory is managed effectively, demonstrating return on investment in your visits



## TRAINING INTERACTION

Training store management and colleagues on device portfolio, ensuring every interaction is memorable and engaging

## ARE YOU OUR PERFECT PARTNER?

- You're passionate about retail, with demonstrated experience of omni channel routes to market – retail, online/digital, contact centre
- You're experienced in field management, either from an area or territory management background
- You've got a commercial eye, with experience of spotting and developing opportunities
- You're able to manage stakeholder relationships across a large geographical area
- You're an excellent presenter, confident in physical and virtual training and presenting
- Full UK driving licence

## WHAT YOU CAN EXPECT FROM US

- Competitive Salary: €31,148 - €39,500 Per Annum
- Performance Bonus: 15% of Salary
- Company Car
- Company Sick Pay
- Life Assurance: 4 times your annual salary
- Perkbox (Rewards Portal)
- Development Opportunities

## WHO ARE WE?

We're Blue Square. An award-winning, retail marketing agency connecting and engaging audiences with some of the world's most loved brands. We believe in the power of human touch across the buyer to customer journey to grow sales, increase loyalty and build brand love for our clients. People are at the centre of our success. We go above and beyond to support, develop and nurture our talented employees to driver personal growth and love what they do.

At the heart of our agency are our ETHIC values – and we're on a mission to work with individuals who share and believe in them.



